## Creating a Healthier Community





# **Connetquot West, Inc.**

### **Health Care Products**



Product Portfolio Partners 1-866-588-3888 www.cwiquality.com

- Medical & Surgical Instruments
- Diagnostics
- Exam Room
- Disposables, Tubing & Kits
- Pressure Management
- Enteral & Nutritional Supplements
- · Bathroom Safety
- Incontinence
- Skincare
- Wound Care & Emergency
- Fall Prevention
- Aids to Daily Living
- Patient Room & Care
- Mobility & Ambulatory
- Textiles



#### Connetquot West, Inc.

Health Care Products

#### **Our Mission**

Connetquot West, Inc. and our diverse community profits by transforming ordinary interactions into extraordinary relationships which result in the creation of opportunities for everyone to have their need for quality healthcare products and services fulfilled.

#### **Continuity of Service**

Connetquot West, Inc. is a Full-Line medical supplier of Medical & Surgical Products, and equipment. We offer dedicated inventory, Inventory Management solutions, Effective Exam & Procedure Room Design, and accommodating delivery service.

#### **Our Culture & Values**

- Maintain integrity by doing what we say we will do.
- Act with long-term & ethical views.
- Value diversity, openness & respect.
- Dedication to providing extraordinary services through teamwork.
- Determination in fulfilling our customer's needs with top quality products.
- · Give back and support our community.
- Contribute to advances in the health care products industry.
- Develop significant and sustainable growth through performance and results.

#### **Unique Benefits**

- Minority and Women Owned Business Enterprise.
- Family Owned and Professionally Managed.
- ACHC Accreditation.











#### Connetquot West, Inc.

Health Care Products

#### SURGICAL INSTRUMENTS & KITS -



Instruments, Care/Cleaning Products, Sterile Kits



Miltex - Dental, Vet, Surgical, Podiatry Instruments



Anmuth Medical - Surgical Instruments



Myco Medical - Carbon & Stainless Steel Blades, Handles





Bovie - High and Low Temp Cautery, Nerve Locators



e personna

Personna - Safety Razor, Surgical Blades



Stryker - Instruments, Orthopedic Medical Technology



Busse - Skin Staple, Suture Removal, Procedure Trays



ConMed - Electro Surgery, Hyfrecators, ECG Electrodes





**CoperSurgical** 

Cincinnati Surgical - Sutures, Scalpels





Encore Plastics - Safety Razors





Fotona Lasers - Electrosurgery

#### - SUTURING -



Covidien - Autosuture, Surgical Stapling, Syneture, Needles





- /



Angiotech - Sutures, Protective Eyewear/Shields





Aesculap, Inc. - Sutures, Staples, Needles





Surgical Specialties - Sutures, Suture Needles



#### Order, Maintain & Track Your Medical Supplies faster & easier



MedProcure systems make ordering, maintaining, and tracking medical supplies faster and easier. **suppliesMGR™:LTC**, our solution for long term care facilities, allows you to efficiently charge supplies and services to residents, automate purchasing processes, and effortlessly communicate with multiple systems and vendors.

Flexible Tracking and Charging with "peel and stick" barcode labels or scanning barcode labels with a handheld device as it is consumed by a patient.

**Customizable Export Files** for practically any accounting package format.

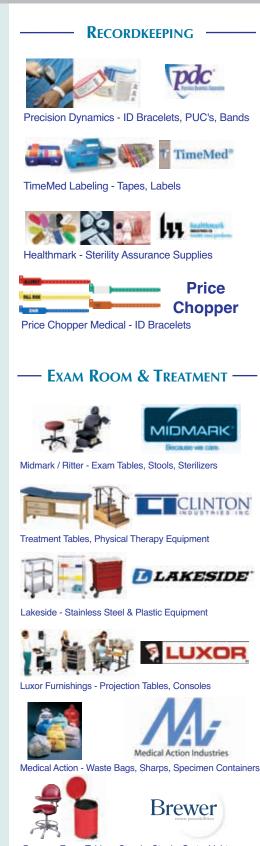
Effortless Inventory Control and Ordering with automated purchase orders, defined frequently purchased items, and editable for approval.

**Trouble-free Setup** with comprehensive online training. MedProcure installs your system from loading inventory and resident lists, communications, and creates accounting export files.

To find out more, call us at 1-866-588-3888



Creating A Healthier Community<sup>™</sup>













Beaumont Products, Inc.

Beaumont Products - Cleaning Supplies, Soaps





Burnside Products - Instrument Cleaners/Lubricants, Sterilizering Solutions



INTERNATIONAL, L

Certol International - Disinfectants, Cleaners



Lagasse - Disinfectants, Ultrasonic Cleaners





Mada Medical- Disinfectants, Ultrasonic Cleaners





Metrex - Disinfectants, Sterilizing Solutions





Micro Science Industries - Disinfectants





Network Services - Cleaning Supplies



Safetec - Disinfectants, Spill Control





Sultan Healthcare Inc. - Disinfectants, Solutions

**Rethink & Redefine** Your Clinical Space

From the examination room to the procedure room, Connetquot West can offer solutions to maximize the caregiverpatient interaction and the delivery of efficient patient care.



Our Effective Exam and Procedure Room Designs will address:

- Reimbursement & Regulatory standards
- Improved clinical outcomes
- Digital device workflow
- Safe patient handling
- Intuitive EMR access
- Time & cost savings
- Access data at the point of care

For More Information:

1-866-588-3888



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#### **DIAGNOSTIC EQUIPMENT**





Welch Allyn - Diagnostic Equipment



SunTech Medical - Digital Blood Pressure Devices



ADC - Thermometers, Airways, Stethoscopes



Baumanometer

Baumanometer - Sphygmomanometers



SDI Diagnostics - Spirometers, Pulse Oximeters



Maico - Tympanometer, Audiometer, Pilot®



Obstetrical & Vascular Doppler Systems



Parker Labs - UltraSound Transmission Gel, Lotion



Health o meter - Scales







Doran Scales - Scales



Ultroid- Hemorrhoid Management



Viasys - Dopplers, Monitors & Accessories



Midmark - ECG, Holter, Spirometry, Stress

### Are You Covered?



### WARRANTY EXTENSIONS

#### **Med-Equip Assurance Plans**

Minimize equipment downtime and cap repair costs with our "Extended Warranties"

- Choose the coverage term length that best fits your needs for your new equipment: 2,3,4 or 5 years.
- Extend the manufacturer's coverage up to five years on new equipment.
- Get protection against unexpected mechanical and electrical failures, as well as normal wear and tear.
- Med-Equip 'wraps around' the manufacturer warranty period, providing reimbursement for gaps in coverage such as labor, tax, travel and freight in getting your equipment repaired.
- If you are leasing equipment, coverage is available and can be embedded into lease payments.
- Med-Equip is backed by a thirdparty insurance guaranteeing that coverage will always be in place.

#### FOR MORE INFORMATION WITH GETTING HASSLE-FREE WARRANTIES FOR NEW & USED EQUIPMENT

Call: 866-588-3888

MIDMARK

#### - ILLUMINATION & SCOPES -----



Wolf X-Ray - Illuminators, Apparel, Darkroom Equip.





Burton - Procedure & Minor Surgery Lights





Seiler - Surgery Microscopes, Colposcopes, Loupes





Bulbs & Batteries for all types of needs





C & A Scientific - Microscope Slides & Glass





**Energizer - Batteries** 



LW Scientific - Centrifuges, Microscopes





LW Scientific

Maxant Technologies - Illuminators, Apron Racks



Waldmann - Mounts, Lights, Magnifiers

#### 



Terumo - Hypodermic & Safety Needles and Syringes





Bemis - Sharps Containers, Suction Canisters



Nipro - Syringes, Blood Collection Needles, Bloodtubing





Micromedics - EarPopper, Sinus Stints, Septal Splints





BD - Reagents, Laboratory & Drug Delivery Instruments





B Braun - Trays, Catheters, Dispensing Systems



Exel Corporation- Syringe, Needles





Smiths Medical- Lancets, IV Catheters









Connetquot West, Inc. Health Care Products



#### **MONITORING & ANALYZERS**





Siemens - Analyzers, Reagents, Solutions



Drew Scientific - Hematology, Chemistry Analyzers









Propper - Slides, Fecal Occult Blood Test



Abaxis, Inc. - Analyzers, Reagents, Solutions







Nikomed USA - ECG Devices



Cardiac Science - ECG, Stress Testing





Vulcon - Lab Centrifuges, Hematology Rocker



Inverness Medical - PT Monitoring



Nihon Kohden - Electrocardiographs







Leonhard Lang - Electrodes





LW Scientific - Centrifuges, Microscopes



Beckman Coulter - Hematology, Regents, Solutions

RESPIRATORY

#### - TUBING & DISPOSABLES -



Rusch - Gastro, Urology, Anesthesia Products



Hospira - Parenterals, Venicare, Infusion Devices







Amsino - Disposable Gloves





Medical Action - Specimen Collection, IVs



Covidien - Tubing, Connectors, Cannulas, IV Products, Catheters



Hygenic Corporation - Tubing



Bard - Urological Products





**DeVilbiss Healthcare - Respiratory Products** 



Allied - Respiratory Products



Covidien - Oximetry, Spirometry



Moldex - Respirators, Resuscitators



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#### **TESTING & SCREENING**





Orasure - Toxicology & Infectious Diseases Testing





Thermo Fisher - Laboratory & Analytical Equipment





Immunostics - Test-Pregnancy, Fecal Occult Blood





Quidel - Rapid Tests, Strep, H-Pylori, Influenza





Chematics - Cholesterol, Glucose, Alcohol Testing



ABSTO

Labsco - Laboratory Equipment and Supplies





Biomerieux - Immunoassay Testing











Helena Laboratories - Fecal Occult Screening





Instant Technologies - Drug of Abuse Screening





PerMaxim - Rapid Tests



Iris Diagnostics - Urine Strips, Stat Spin





Jant Pharmacal - Drug Screening



Polymer Technology Systems - Blood Chemistry



**Roche - Urinalysis Products** 





SD Canada - Thyroid Testing



Simport - Containers, Cassettes





Stanbio Laboratory - Rapid Tests



Medical Chemical - Alcohol, Peroxide, Gluts



Confirm - Biological Monitoring





Tuttnauer - Steam Autoclave, Ultrasonic Cleaners



Advanced Sterilization Products - Cidex Glutaraldehyde

**ENZYME SALUTIONS** 







HemoSense - PT/INR Screening

#### **SKINCARE & WOUNDCARE**







A Plus International - Lap Sponges, O.R. Towels



Makers of Cath-Secure, Nasogastric Tube Holders



ASO - Adhesive Bandages, Makers of QwikStrip



Albahealth

Albahealth - Dressings, Gauze





AMD-Ritmed - Dressings, Bandages, Gauze







RYOSURGERY, INC.

CryoSurgery, Inc - Cryosurgery



Cumberland Swan - Lotions, Soaps/Cleansers

#### **SPECIALTY WOUNDCARE**



Solon Manufacturing - Tongue Depressors, Swabs

SOLON

Smith & Nephew - Wound Dressings, Hydrophilics



Integrity Medical - Impregnated Gauze Dressings



Derma Sciences - Gypsona, Advance Wound Care





Dial Corporation - Lotions, Soaps/Cleansers



Ferndale Laboratories - Lotions, Ointments/Creams **Skin Adhesives** 





Fougera - Ointments & Creams





J&J Consumer - Bandages, Ointments/Creams





PDI - Applicators/Swabs, Pads, Towlettes/Wipes



Pfizer - Sponges

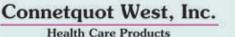
WAN.



Pro Advantage - Applicators, Bandages, Gauze Lotions, Soaps/Cleansers



Johnson Johnson



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Birchwood Laboratories - Applicators/Swabs, Pads











#### **Wound Site Management**

Real Time information to Wound Healing All in One Application

- ✓ Patient Wound History
- Superior Documentation
- Guided Dressing Orders
- Product ordering

**Save money \$\$\$\$** - Cut your dressing costs by as much as 70%. Drastically reduce your documentation time - 1/2 the time required.

QuickRounds<sup>™</sup> advisor software guides medical team in choosing the approved dressing types and allowable quantities for stages and surgical wounds.

No undocumented information on wound sites. Built in quality assurance. Charting and record keeping consistency from unit to unit.

Access treatments and wounds more effectively while reviewing on screen historical data. Addresses all aspects of wound healing including nutrition, pressure relief and protection products.

Mobile laptop hardware allows documentation at bedside or can be access at nursing station desktop. Prints all charting materials in seconds. Patient dressing orders automatically sent out for delivery - no faxing or phone calling necessary.

Dressing dictionary with pictorial at your finger tips. Your Dressing Formulary is incorporated to meet your standards.

Secure/HIPPAA compliant /Login and password protected. Audio/Visual internet inservice educator with training manuals.

To find out more, call us at 1-866-588-3888



#### - NUTRITION & OTC AIDS -----





Nestle - Makers of Boost®, Carnation®, Resources®





Abbott - Makers of Ensure®, Glucerna®





Medical Nutrition - Pro-Stat® Liquid Protein





Llorens - Makers of Proteinex®, Nephronex®





Global Health - Makers of LiquaCel™, LiquaFiber





The Harvard Drug Group -Rx Brands & MAJOR





InSource - Injectables



Major - Cough Medicine, Pain Relievers, Medicine



MyOfficeProducts - General Office Supplies





Thomaston Mills - Bedding, Towels





Protect-A-Bed® Bed-Bug & Allergen Proof



Connetquot West, Inc.

Connetquot West - Reusable Underpads & Bibs

**TEXTILES** 



encompass

Encompass - Bath/Bedding, Staff Apparel, Curtains



Barjan

Barjan Manufacturing - Privacy Curtains, Drapery





Fashion Seal Uniforms - Apparel



Lew Jan Textiles - Bedding, Apparel, Towels

#### - Pressure Management -





Blue Chip - Stretchers Pads and Support Surfaces



Skil-Care - Positioning, Protectors, Therapy Products

#### **DURABLE MEDICAL EQUIPMENT**





Drive Medical - Ambulatory, Bariatric Equipment





Invacare - Bathroom Safety, Mobility, Patient Room





Graham Field - Patient Room, Pressure Prevention



SUNRISE MEDICAL

Sunrise Medical - Mobility, Wheelchair Seating



Golden Technologies - Seat-lift Chairs, Scooters



MJM International - PVC Medical Equipment



Huntleigh - Pressure Area Management Products





NK Medical - Cribs, Bassinets, Sleeper Chairs





Joerns

Healthcare

Hausmann - Rehab Equipment, Medical Cabinetry

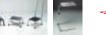


Duro-Med Industries/Mabis - Beds/Bedding, Walkers,

Wheelchairs, Slings



Joerns Healthcare - Bed/Bedding, Patient Transfers, Lifters, Wheelchairs



Tech-Med Services - Stools, Lights, Stands, Trays

INCONTINENCE —

IRAI

#### PATIENT CARE —



Kimberly-Clark - IV, Syringes, Infant Items



New World Imports - Bedside/Infant Items, Sundries



Sage - Oral Hygiene, Bathing & Hair Care





**Connetquot West, Inc.** 

**Health Care Products** 

NEW WORLD

SAGE

SAJ Distributors - Enemas, Sundries, Toiletries





First Quality Products - Makers of Prevail®



PBE - Makers of Tranquility®



#### Salk - Patient & incontinent care apparel

### **Our Leasing Programs & Options**



#### With Leasing You Can:

- Preserve capital and improve cash flow
- Allow for off-balance sheet financing
- Provide considerable tax savings
- Offer fixed-rate payments
- Eliminate the risk of maintaining obsolete equipment

#### Fleetwood Leasing Options

- \$1.00 Buyout Capital Lease
- Fair Market Value Lease (FMV)
- Fixed Purchase Lease
- FASB-13 Operating Lease
- Executory Fee Lease

#### **Specialty Leasing Programs**

- 12 Month, 0% Interest Plan
- 90-Day Deferred Plan
- Step Lease
- Flex Lease
- 179 Tax Benefit

### For Details Call: 866-588-3888



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#### - FALL & ANTI-WANDER ALARMS - COMPRESSION & SUPPORT -



Micro-Tech - Bed Alarms, Fall Prevention Monitors



Smart - Mobility Monitoring, Anti-Wandering Systems

#### - PATIENT CLEANSING SYSTEMS -



Makers of Toothette® Oral Hygiene, Comfort® Bath

#### **DIABETIC SUPPLIES** –



**ARKRAY - Diabetic Supplies, Test Strips** 



Owen Mumford - Lancing Devices, Auto Injectors



Bayer Healthcare - A1CNOW+ Test Kits





MediPurpose - Lancets





Hartmann - Splint Products, Unna Boot, Gauze



DJO - Orthopedic Support Devices, Soft Goods



BSN Medical - Plaster, Synthetic Casting Products



CNF Medical - Splints, Braces, Supports, Belts



Golda, Inc. - Stockinettes, Compression



Shippert Medical - Nasal Irrigation, Splints, Cauteries



Southwest technologies inc.

Southwest Technologies - Orthopedic Soft Goods. Slings, Wraps, Splints, Braces, Supports





Ambra Le Roy Medical Products - Bandages





Tex-Care Medical - Stockinettes, Compression



SCOTT SPECIALTIES, LLC.

Scott Specialties - Orthopedic Soft Goods, Slings, Wraps, Supports





**EMERGENCY** -





Philips - AED Machines, Diagnostic Equipment





Coldstar International- Hot & Cold Packs



Employ+Ability - Hot & Cold Packs, Stockinettes



Jack Frost Laboratories - Hot & Cold Packs



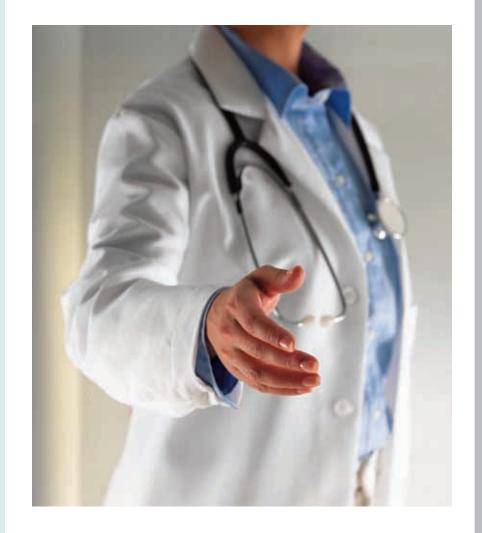


Cetylite - Topical Anesthetic Cetacaine



Beutlich LP - Injectables, Topical Anesthetics





#### Available Purchasing Guides from Connetquot West, Inc.

Specialty Specific Office Set-Up Checklists of Products & Equipment Handy lists incorporating reception/billing areas, waiting rooms, and exam treatment rooms

- □ Dermatology
- General Practitioners
- Internal Medicine
- □ OB/GYN Specialists
- □ Oncology
- □ Orthopedic
- Pediatrics
- □ Plastic Surgery
- □ Urology



### **Partners**

#### ЗM

ABAXIS. Inc. Abbott Nutrition ADI Medical Aesculap, Inc. Akro Mils Albahealth Allied Healthcare Alpha ProTech, Inc. Ambra Le Roy Medical Products AMD-Ritmed American Diagnostic Corporation Amsino International Anatomical Charts Angiotech Anmuth Medical Ansell Arjo Wiggins Medical, Inc. ARKRAY USA, Inc. ASO Corporation B Braun Medical, Inc. Bard Medical/Urological Division Barjan Manufacturing Baumanometer **Bayer Healthcare** BD Medical Beaumont Products, Inc. **Beckman Coulter Bemis Health Care Beutlich LP Pharmaceuticals** Biomerieux, Inc. **Birchwood Labs** Blickman Blue Chip Medical Bovie Medical Industries, Inc. **Bowman Dispensers Brewer Company Burnishine Products** Burton Medical Products, Inc. Busse Hospital Disposables, Inc. C & A Scientific **Cardiac Science** Certol **Cetylite Industries** Chematics Chester Labs, Inc. Cincinnati Surgical Company **Clinical Diagnostic Solutions Clinton Industries CNF** Medical ColdStar International Confirm Monitoring System, Inc. ConMed Corporation Connetquot West CooperSurgical, Inc. Covidien/Kendall Covidien/Mallinckrodt Covidien/US Surgical Crosstex CryoSurgery, Inc. Cumberland Swan **Dale Medical** 



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**Derma Sciences** Detecto **DeVilbiss Healthcare** Devon Medical Diabetes Care - Metrika, Inc. **Dial Corporation** DJO, LLC **Donovan Industries Doran Scales Drew Scientific** Drive Medical Design & Manufacturing **DUKAL** Corporation Duro-Med Industries/Mabis **Dynarex Corporation** Employ+Ability Encompass **Encore Plastics** Energizer Battery, Inc. Enzyme Solutions, Inc. Erie Scientific Company Ethicon **Exel Corporation** Fashion Seal Uniforms Ferndale Laboratories, Inc. First Aid Only, Inc. First Quality Products Fotona Lasers Fougera & Company, Inc. GE Healthcare Technologies Genzyme Diagnostic Global Health GOJO Industries, Inc. Golda, Inc. **Golden Technologies** Graham-Field Graham Professional Harloff Hartmann-Conco, Inc. Hausmann Industries, Inc. Harvard Drug Group Health o meter Helena Laboratories Hospira HTL-Strefa, Inc. Huntleigh Healthcare, Inc. Hygenic Corporation **IBF** Corporation Immunostics Innovative Healthcare Corp. InSource, Inc. Instant Technologies Integrity Medical Invacare Corporation Inverness/Cholestech Inverness/HemoSense Inverness/PerMaxim Inviro Medical **Iris Diagnostics** Iris Diagnostics/StatSpin J&J Consumer J&J Wound Management J&J/Advanced Sterilization Prod.

Jack Frost Laboratories Jant Pharmacal Corp. Joerns Healthcare Kennedy Webster Kimberly-Clark Health Care Kimberly-Clark Professional Kimberly-Clark/Ballard Medical Labsco Lagasse, Inc. Lakeside Leonhard Lang Lew Jan Textiles Llorens Pharmaceuticals Luxor LW Scientific Maico M.C. Johnson Mada Medical Products, Inc. Major Pharmaceuticals Maxant Technologies Micromedics Medical Action Medical Action/Winfield BioSafety Medical Chemical Corp. Medical Nutrition USA Medicom, Int. MediPurpose Metrex Research Corp. Metro **Micro-Scientific Industries** Micro-Tech Midmark Corporation (Ritter Medical) Midmark Diagnostic Group Miltex, Inc. MJM International Corp. Moldex-Metric, Inc. Molnlycke Health Care Myco Medical MyOfficeProducts, Inc. ndd Medical Technologies Nestle Healthcare Nutrition (Novartis) **Network Services** New World Imports Nihon Kohden America, Inc. Nikomed USA, Inc. NK Medical **Omni International** Omnimed, Inc. Omron Healthcare, Inc. Orasure Technologies, Inc. Owen-Mumford Parker Laboratories, Inc. PDI - Professional Disposables, Intl. Personna Medical Pfizer. Inc. **Philips Healthcare** Plasti-Products, Inc. Polar Ware Company Polymer Technology Systems Precision Dynamics Propper Price Chopper Medical

Principle Business Enterprises Pro Advantage by NDC Profex Medical Products Protect-A-Bed Puritan **Quidel Corporation RD** Plastics Co. Reister **Roche Diagnostics Rubbermaid Commerical Products** Rusch Safetec of America Sage Products SAJ Distributors, Inc. Salk Scott Specialties Screening Devices Canada, Inc. SD Canada seca Corporation Seiler Instruments Sempermed USA Shippert Medical Technologies Siemens Diagnostics Simport Skil-Care Sklar Instruments Smart Smith & Nephew, Inc. Smiths Medical ASD, Inc. Smiths Medical PM, Inc. Solon Manufacturing Co. Southwest Technologies, Inc. SpecLinc, Inc. SR Instruments Stanbio Laboratory, L.P. Stryker Sultan Healthcare Summit Doppler Systems SunTech Medical, Inc. Surgical Specialties/Look Suture Tuttnauer **Tech-Med Services** Teleflex Medical, Hudson RCI Terumo **Tex-Care Medical** Thermo Fisher Thomaston Mills **TIDI Products, LLC** Time-Med Labeling Systems **Triad Medical** TriMira, LLC Tronex Tuttnauer USA Co. Ltd. Ultroid Technologies Val Med Viasys NeuroCare (Nicolet) Vulcon Technologies Waldmann Lighting Co. Welch Allyn Wolf X-Ray Corporation Zoll Medical



#### CORPORATE OFFICE

Connetquot West, Inc. 200 Allen Boulevard Farmingdale, New York 11735

#### **ORDERING/ CUSTOMER SERVICE**

Tel: 1-631-844-0055 Toll Free: 1-866-588-3888 Fax : 1-631-844-9095

Website: www.cwiquality.com





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